



Engines and accessories for around Euro 300 million

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MAN Diesel awarded contract to supply technical equipment for six power plants in Brazil

MAN Diesel, the Augsburg-based manufacturer of large-bore diesel engines, is very successfully expanding its power plants business even in difficult economic times. Grupo Bertin – a large international conglomerate from Brazil – awarded MAN Diesel a contract to supply the electro-mechanical equipment for six diesel power plants. These components include 120 large-bore diesel engines and generators, which together will form the heart of the plants. The order volume for MAN Diesel comes to around Euro 300 million. Grupo Bertin is also the largest truck customer of MAN Latin America, MAN Group's South American division for commercial vehicles.

MAN Diesel will supply GenSets, comprising large-bore diesel engines of type 18V32/40, complete with associated generators, along with other power plant components. All in all, the six diesel power plants will generate over 1000 MW of electricity, making a considerable contribution towards ensuring a constant supply of energy for this South American country. The power plants will be built close to the city of Salvador in the state of Bahia, and will go on grid in 2011.

Dr. Georg Pachta-Reyhofen, Chief Executive Officer of MAN SE, sees this as an affirmation of the company's power plant strategy: "Time and again, our decision to develop the power plant business into a second strategic segment of MAN Diesel alongside the established marine segment is being proved right. This project further increases the significance of Latin America as a market for MAN Diesel, and for the strategic orientation of the MAN Group as a whole."

Klaus Stahlmann, Chief Executive Officer of MAN Diesel SE evaluated the successful sale as follows: "A contract of this size is very good news, and in the context of the current global financial crisis extremely important for securing further capacity utilisation and therefore the employment situation at our Augsburg plant. Our long-term investment in the modernisation of our production network is now paying off."

Furthermore, the acceptance of the bid for this project, which is also very attractive with regard to its high capacity utilisation, opens up the possibility of follow-up orders

MAN Diesel Group
Stadtbachstrasse 1
86153 Augsburg, Germany
Postal address:
86224 Augsburg, Germany

Group Communications
Tel.: +49 (0) 821 – 322 43 57
Fax: +49 (0) 821 – 322 42 40
E-mail: press@mandiesel.com
Internet: www.mandiesel.com

For further information please contact:

Michael Melzer
Tel.: +49 (0) 821 – 322 38 50



for MAN Diesel, for example the construction of further power plants for Grupo Bertin. The possibility of fitting power plants with MAN Turbo steam turbines is also being considered. These can be run on the waste heat from the engines and therefore tangibly boost the overall level of efficiency still further. The merged company MAN Diesel & Turbo could then bring to the project its amalgamated skills for diesel combined cycle power plants.

About MAN Diesel

MAN Diesel is the world's leading provider of large-bore diesel engines for marine and power plant applications. The company designs two-stroke and four-stroke engines, generating sets, turbochargers, CP propellers and complete propulsion packages that are manufactured both by MAN Diesel and its licensees. The engines have power outputs ranging from 47 to 97,300 kW. MAN Diesel employs over 7,700 staff, primarily in Germany, Denmark, France, the Czech Republic, India and China. The global after-sales organisation, MAN Diesel PrimeServ, comprises a network of the company's own service centres, supported by authorised partners. MAN Diesel is a company of MAN SE, which is listed on the DAX share index of the 30 leading companies in Germany.